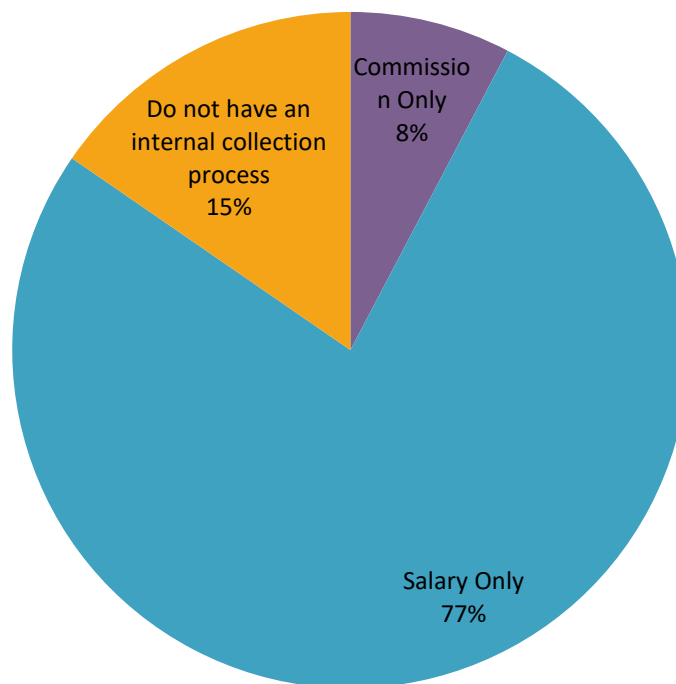


Report for August 2018 QotM (PL Only)

1. Do your internal collections staff earn commissions or just a straight salary?



Value	Percent
Commission Only	7.7%
Salary Only	76.9%
Do not have an internal collection process	15.4%