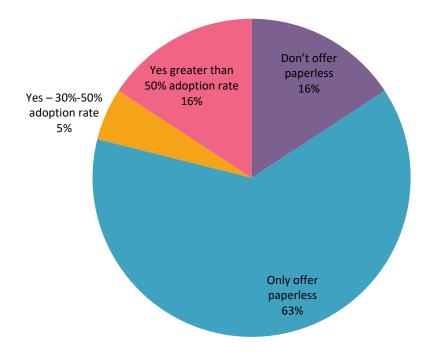


American Financial Management

Report for February 2020 QotM (CL Only)

1. What percentage of your agent commission statements are paperless?



Value	Percent	Count
Don't offer paperless	15.8%	3
Only offer paperless	63.2%	12
Yes – 30%-50% adoption rate	5.3%	1
Yes greater than 50% adoption rate	15.8%	3
	Totals	19